

No. AC 036/2015 (PT)

11 August 2015

Subject: Clarification on the differences of the profit (loss) as of 30 June 2015 compared with the same period of the previous year

To: Director
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the company and its subsidiaries operating results for the second period as of 30th June 2015, the net profit of the Company and its subsidiaries was 17.9 million Baht decreased by 13.4 million Baht and changed over 20% from the same period of the previous year, such different was resulted from;

1) The revenue from sell and service relating computer and computer system

The revenue from sell for this 3 months period was 228.0 million Baht decreased from the same period of the previous year by 134.5 Million Baht or 37.1% resulted from the retard on investment of clients and from the work under installation in the amount of 125.9 Million Baht. The gross profit margin from sell was at 22.3% increased from the same period of the previous year by 3.4%.

The revenue from service for this 3 months period was 183.3 million Baht increased from the same period of the previous year by 22.5 million Baht or 14.0% mainly derived from the revenue from maintenance service agreement. The gross profit margin from service was at 43.6% decreased from the same period of the previous year by 4.6%.

2) The revenue from lease of office space and relating service

The Company had the revenue from lease of office space and relating service for this 3 months period in the amount of 11.7 million Baht (to which the revenue from lease of office space to the subsidiaries was 8.0 million Baht) increased from the same period of the previous year by 0.3 million Baht resulted from the increase of leased space from 2014. The service cost for this 3 months period was 6.7 million Baht decreased from the same period of the previous year by 0.2 million Baht.

3) The other revenue

The other revenue for this 3 months period was 8.8 million Baht decreased from the same period of the previous year by 5.7 million Baht or 39.3% mainly derived from discount received from the manufacturer.

4) The sell and administrative expense

The sell expense for this 3 months period was 35.3 million Baht decreased from the same period of the previous year by 14.7 million Baht or 29.4%. The portion of sell expense per the revenue from sell and service was 8.5% decreased from the same period of the previous year by 1.0%.

The administrative expense for this 3 months period was 78.8 million Baht increased from the same period of the previous year by 9.2 million Baht or 13.2% resulted from the increase of employees and branches as well as the annual adjustment of wage of employees and the welfare relating provident fund which totally affected to the increase in the personnel expense by 3.5 Million Baht. The amount of the reverse transaction of doubtful debt decreased from the same period of the previous year by 4.6 Million Baht resulted from the lower amount of the collection of the debtors been reserved as doubtful accounts when compared with the same period of the previous year. The loss from currency exchange rate increased by 2.6 Million Baht.

5) The financial expense

The financial expense for this 3 months period was 4.0 million Baht decreased from the same period of the previous year by 0.7 million Baht or 14.9%.

6) The corporate income tax

The corporate income tax for this 3 months period as of 30 June 2015 was 3.6 million Baht decreased from the same period of the previous year by 3.1 million Baht, comprised of the income tax expense calculated from profit by 2.1 million Baht and the deferred income tax income by 1.0 million Baht.

Please be informed accordingly.

Yours faithfully,
-Signed-
Mrs. Pensri Dettingeng
Authorized Person