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No. AC 030/2556 (PT)

8 August 2013

Subject: Clarification on the different of the profit (loss) as of 30 June 2013 compared with same period of the previous year

To: Director  
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the operating results of the Company in the 2<sup>st</sup> Quarter of 2013, the net profits of the Company and subsidiaries as of 30 June 2013 were 26.46 Million Baht increased by 15.22 Million Baht which has been changed more than 20% from the same period of the previous year. The Company would like to clarify the details of significant changes as follows;

1. The Revenue from sale was 372.49 Million Baht, which increased from the same period of the previous year by 19.90 Million Baht or 5.64%. The Gross Profit Margin Ratio of the Sale was 19.65% decreasing from the same period of the previous year by 0.16%. The Sale Revenue was mainly incurred from the sale of computers' equipment for the big projects.
2. The Revenue from Leased of Properties and Services was 157.53 Million Baht decreased from the same period of the previous year by 5.89 Million Baht. This was due to the after sales services policy for the software products has been changed and the customers is operated by themselves. The Revenue from the maintenance and data storage backup center was also growing consistently. The Gross Profit Margin Ratio of Leased of Properties and Services was 51.54% increasing from the same period of the previous year by 11.20%.
3. The Sale Expenses was 39.84 Million Baht decreased by 1.63 Million Baht representing 7.52 % of the Revenue. Such amount decreased from the figure of same period of the previous year, which represented 8.04% of the Revenue. The Sale Expenses was mainly incurred from the Sale Commission which was in line with the increase in Sale Revenue.
4. The Administrative Expenses was 80.58 Million Baht increased by 6.73 Million Baht. The Administrative Expenses was mainly incurred from the increase in doubtful account records in amount of 2.25 Million Baht and the estimated accounts receivable aging analysis and long term benefits for employees which increased by 4.04 Million Baht.
5. The Financial Expenses was 6.15 Million Baht decreased by 1.22 Million Baht, resulted from the reducing financial credit facilities of both short term and long term.

Please be informed accordingly.

Yours faithfully,



Mrs. Duangthip Eamrunroj, Mr. Harin Upa

Directors