

NO. AC 010 /2025 (PT)

6 November 2025

Subject:

Clarification on the difference of the profit (loss) from the same period of the

previous year as of 30 September 2025.

To

Director

Listing & Disclosure Department, The Stock Exchange of Thailand

According to the operational results of the Company and its subsidiary for the three-month period ended 30 September 2025, the Company and its subsidiary had profit of THB 100.0 million for the period, increasing from the same period of the previous year by THB 33.9 million. Such results represent the difference of the Company and its subsidiary's business operational results for this period from the same period of the previous year of more than 20 percent. Key changing items are as follows:

### 1. Revenue from sales and rental and service income

Revenue from sales amounted to THB 502.4 million, an increase of THB 110.4 million or 28.2 percent from the same period of the previous year, regarding an increase in the proportion of large-scale projects.

Rental and service income amounted to THB 517.1 million, an increase of THB 93.4 million or 22.0 percent from the same period of the previous year. This is due to an increase in revenue from Software as a Services, resulting from a Software sales model change to Subscription sales and an increase in revenue from Maintenance Services, which is consecutive revenue from sales of products in previous periods.

Total revenue from sales and rental and service income amounted to THB 1,019.6 million, an increase of THB 203.9 million or 25.0 percent from the same period of the previous year. Total cost of sales and services amounted to THB 781.9 million, an increase of THB 153.3 million or 24.4 percent from the same period of the previous year, consistent with the increase in revenue. Gross profit increased from the same period of the previous year by THB 50.3 million or 26.9 percent.

#### 2. Other income

Other income amounted to THB 19.9 million, a decrease of THB 1.5 million from the same period of the previous year, resulting from a decrease in a gain from exchange rate.

### 3. Sales and distribution expenses and administrative expenses

Sales and distribution expenses amounted to THB 29.3 million, an increase of THB 4.1 million from the same period of the previous year, in accordance with increasing sales and service income.

Administrative expenses amounted to THB 107.3 million, an increase of THB 9.5 million from the previous year, regarding an increase in personnel expenses which were a salary adjustment and a projection of the annual compensation.

# 4. Financial cost

Financial cost amounted to THB 0.7 million, an increase of THB 0.1 million from the same period of the previous year, because of an increase in capital leases of the subsidiary.





# 5. Income tax expense

Income tax expense amounted to THB 23.3 million, an increase of THB 5.0 million from the same period of the previous year, regarding to the increased operating results for this period, comprising the corporate income tax according to calculation of THB 24.0 million and deferred tax income of THB 0.7 million.

The total operating results of the Company and its subsidiary for the nine-month period ended 30 September 2025 had a net profit of THB 194.4 million, a decrease of THB 26.3 million or 11.9 percent from the same period of the previous year from the operating results in the third quarter of THB 100.0 million, the second quarter of THB 34.1 million and the first quarter of THB 60.3 million. Revenue from sales and service for the nine-month period totaled THB 2,415.0 million, a decrease of THB 416.2 million from the same period of the previous year. And gross profit decreased by THB 43.0 million from the same period of the previous year or 7.0 percent.

Please be informed accordingly.

Yours faithfully,

-Signed-Mrs. Pensri Dettingeng Authorized Person Premier Technology Public Company Limited

