

NO. AC007/2025 (PT)

6 August 2025

Subject:

Clarification on the difference of the profit (loss) from the same period of the

previous year.

To

Director

Listing & Disclosure Department, The Stock Exchange of Thailand

According to the operational results of the Company and its subsidiary for the three-month period ended 30 June 2025, the Company and its subsidiary had profit of THB 34.1 million for the period, decreasing from the same period of the previous year by THB 55.8 million. Such results represent the difference of the Company and its subsidiary's business operational results for this period from the same period of the previous year of more than 20 percent. Key changing items are as follows:

1. Revenue from sales and rental and service income

Revenue from sales amounted to THB 133.5 million, a decrease of THB 734.6 million or 84.6 percent from the same period of the previous year, regarding to a decrease in the proportion of large-scale projects.

Rental and service income amounted to THB 492.1 million, an increase of THB 73.9 million or 17.7 percent from the same period of the previous year. This is due to an increase in revenue from Software as a Services, resulting from a Software sales model change to Subscription sales and an increase in revenue from Maintenance Services, which is consecutive revenue from sales of products in previous periods.

Total revenue from sales and rental and service income amounted to THB 625.6 million, a decrease of THB 660.7 million or 51.4 percent from the same period of the previous year. Total cost of sales and services amounted to THB 477.9 million, a decrease of THB 550.3 million or 53.5 percent from the same period of the previous year, consistent with the decrease in revenue. Gross profit decreased from the same period of the previous year by THB 110.4 million or 42.8 percent.

2. Other income

Other income amounted to THB 28.8 million, an increase of THB 10.2 million from the same period of the previous year, resulting from interest income, gain on exchange rate and marketing subsidies from manufacturers.

3. Sales and distribution expenses and administrative expenses

Sales and distribution expenses amounted to THB 20.0 million, a decrease of THB 9.3 million from the same period of the previous year, in accordance with decreasing sales and service income.





Administrative expenses amounted to THB 110.0 million, a decrease of THB 19.8 million from the previous year, regarding to a decrease in personnel expenses which were a forecast of the annual compensation.

4. Financial cost

Financial cost amounted to THB 0.5 million, a decrease of THB 0.9 million from the same period of the previous year, because during the same period of the previous year, the subsidiary had a short-term loan from a financial institution for liquidity enhancement.

5. Income tax expense

Income tax expense amounted to THB 14.9 million, a decrease of THB 12.2 million from the same period of the previous year, regarding to the decreased operating results for this period, comprising the corporate income tax according to calculation of THB 16.3 million and deferred tax income of THB 1.4 million.

The total operating results of the Company and its subsidiary for the six-month period ended 30 June 2025 had a net profit of THB 94.4 million, a decrease of THB 60.3 million or 39.0 percent from the same period of the previous year from the operating results in the second quarter of THB 34.1 million and the first quarter of THB 60.3 million. Revenue from sales and service for the six-month period totaled THB 1,395.4 million, a decrease of THB 620.2 million from the same period of the previous year, resulting in a decrease of gross profit of THB 93.4 million or decreased of 22 percent from the same period of the previous year. Gross profit margin for the period was 23.7 percent, an increase of 2.6 percent from the same period of the previous year.

Please be informed accordingly.

Yours faithfully,

-Signed-Mrs. Pensri Dettingeng Authorized Person Premier Technology Public Company Limited

