

NO. AC004/2025 (PT)

7 May 2025

Subject: Summary of the Operating Results for the first quarter of 2025
To : Director
Listing & Disclosure Department, The Stock Exchange of Thailand

According to the operational results of the Company and its subsidiary for the three-month period ended 31 March 2025, the Company and its subsidiary had profit of THB 60.4 million for the period, a decrease of THB 4.4 million from the same period of the previous year. Key changing items are as follows:

1. Revenue from sales and rental and service income

Revenue from sales amounted to THB 303.5 million, a decrease of THB 21.4 million from the previous year or 6.6 percent, resulting from the decrease in revenue from perpetual software sales that had changed to an increase in subscription sales.

Rental and service income amounted to THB 466.4 million, an increase of THB 62.0 million from the previous year or 15.3 percent. This was due to an increase in revenue from Software as a Services, resulting from a Software sales model change to Subscription sales and an increase in revenue from Maintenance Services, which was consecutive revenue from sales of products in previous periods.

Total revenue from sales and rental and service income amounted to THB 769.9 million, an increase of THB 40.6 million from the same period of the previous year or 5.6 percent. Total cost of sales and services amounted to THB 586.4 million, an increase of THB 23.5 million from the same period of the previous year or 4.2 percent, which was consistent with the increase in revenue. Gross profit increased from the same period of the previous year by 10.3 percent.

2. Other income

Other income amounted to THB 15.1 million, a decrease of THB 15.8 million from the same period of the previous year, due to a purchase discount from manufacturers and decreased unrealized gains from the fair value measurement of financial assets.

3. Sales and distribution expenses and administrative expense

Sales and distribution expenses amounted to THB 29.3 million, an increase of THB 3.5 million from the same period of the previous year, which was in accordance with increased sales and provision of service income.

Administrative expense amounted to THB 96.7 million, an increase of THB 5.0 million from the previous year, regarding to an increase in personnel expenses from the annual wage rate adjustment and unrealized loss from the fair value measurement of financial assets.

4. Financial cost

Financial cost amounted to THB 0.5 million, a decrease of THB 0.5 million from the same period of the previous year, because during the same period of the previous year, the subsidiary had the short-term loan from a financial institution for liquidity enhancement.

5. Income tax expense

Income tax expense amounted to THB 14.0 million, a decrease of THB 1.4 million from the same period of the previous year, regarding to the decreased operating results for this period, comprising the corporate income tax according to calculation of THB 14.8 million and deferred tax income of THB 0.8 million.

Please be informed accordingly.

Yours faithfully,

-Signed-

Mrs. Pensri Dettingeng

Authorized Person

Premier Technology Public Company Limited