

NO. AC 0062019 (PT)

9 May 2019

Subject: Summary of business operational results for the first quarter of 2019  
To : Director  
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the Company and its subsidiaries' business operational results for the three-months period ending 31 March 2019, the net profit of the Company and its subsidiaries was Baht 49.3 million, increasing from the same period of the previous year by Baht 5.2 million. Key changing items are as follows:

1. Revenue from sale and provision of services relating to computer and computer system

The revenue from sale for the period was Baht 511.4 million, increasing from the same period of the previous year by Baht 91.4 million or 21.8%, due to the revenue from large-scale projects works that the Company completed and delivered during the period. The gross profit margin was at 14.4%, decreasing from the same period of the previous year by 4.8%.

The revenue from provision of services for the period was Baht 264.0 million, increasing from the same period of the previous year by Baht 51.4 million or 24.2%. The revenue from provision of services was mainly derived from work under maintenance service contracts which was the services work continual from products the Company sold to its customers. The gross profit margin was at 40.3%, decreasing from the previous year by 1.1%.

2. Revenue from rental and service income

The Company had the revenue from rental and service income for this period in the amount of Baht 14.7 million (which included the revenue from lease of office space to the subsidiary in the amount of Baht 6.5 million). The gross profit margin was at 48.3%, increasing from the same period of the previous year by 5.8%.

3. Other revenue

The other revenue for the period was Baht 9.0 million, increasing from the same period of the previous year by Baht 2.9 million mainly due to the increase in discount received from manufacturers.

4. Selling expense

The selling expense for this period was Baht 34.3 million, increasing from the same period of the previous year by Baht 10.2 million. The ratio of selling expense to revenue from sale and provision of services was at 4.4%.

5. Administrative expense

The administrative expense for this period was Baht 96.3 million, decreasing from the same period of the previous year by Baht 0.4 million or 0.7% due to the decrease in personnel expense.

6. Financial expense

The financial expense for this period was Baht 1.3 million, decreasing from the same period of the previous year by Baht 0.5 million due to the decrease in the loan principal amount following the repayment of loan.

7. Income tax

The income tax for the period was Baht 12.0 million, comprising of the computed corporate income tax in the amount of Baht 12.6 million and the deferred tax income in the amount of Baht 0.6 million.

Please be informed accordingly.

Yours faithfully,

-Signed-

(Mrs. Pensri Dettingeng)

Authorized Person

Premier Technology Public Company Limited