

NO. AC 010/2019 (PT)

7 August 2019

Subject: Clarification on the difference of the profit (loss) from the same period of the previous year, as of 30 June 2019
To : Director
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the Company and its subsidiaries' business operational results for the three-months period ending 30 June 2019, the net profit of the Company and its subsidiaries was Baht 14.1 million, decreasing from the same period of the previous year by Baht 4.9 million. Such result represents the difference of the Company and its subsidiaries' business operational results for this period from the same period of the previous year of more than 20%.

The Company's subsidiaries realized impact from change in employment law which increases retirement benefit of employees with employment term of 20 years or more to be 400 days, requiring expense reserve in the amount of Baht 21.5 million. Therefore, the net profit of the Company and its subsidiaries before such retirement benefit expense reserve was Baht 35.6 million, increasing from the same period of the previous year by Baht 16.6 million. Key changing items are as follows:

1. Revenue from sale and provision of services relating to computer and computer system

The revenue from sale was Baht 297.9 million, decreasing from the same period of the previous year by Baht 53.4 million or 15.2%, due to the decrease in revenue from large-scale projects works. The gross profit margin was at 21.6%, increasing from the same period of the previous year by 2.2%.

The revenue from provision of services was Baht 253.5 million, increasing from the same period of the previous year by Baht 21.7 million or 9.4%. The revenue from provision of services was mainly derived from work under maintenance service contracts which was the services work continual from products the Company sold to its customers. The gross profit margin was at 35.7%, decreasing from the previous year by 4.7%.

2. Revenue from rental and service income

The Company had the revenue from rental and service income in the amount of Baht 15.4 million (which included the revenue from lease of office space to the subsidiary in the amount of Baht 6.5 million). The gross profit margin was at 48.7%, increasing from the same period of the previous year by 5.4%.

3. Other revenue

The other revenue for the period was Baht 31.9 million, increasing from the same period of the previous year by Baht 9.7 million mainly due to the increase in discount received from manufacturers.

4. Selling and administrative expenses

The selling expense was Baht 34.5 million, decreasing from the same period of the previous year by Baht 9.3 million or 21.2% according to the decrease in revenue from sale and provision of services. The ratio of selling expense to revenue from sale and provision of services was at 6.2%. The administrative expense was Baht 111.7 million, same as last year.

5. Income tax

The income tax for the period was Baht 7.9 million decreasing from the same period of the previous year by Baht 0.3 million, comprising of the computed corporate income tax in the amount of Baht 12.6 million and the deferred tax income in the amount of Baht 4.7 million.

Please be informed accordingly.

Yours faithfully,

-Signed-

(Mrs. Pensri Dettingeng)

Authorized Person

Premier Technology Public Company Limited