



PT 2015

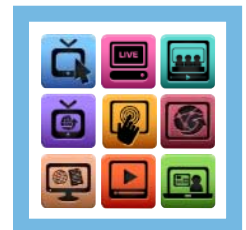
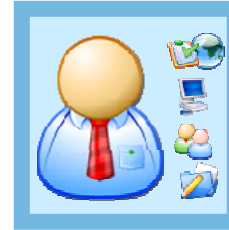
Year Performance

PT invests in the Information Technology Business  
through its subsidiary,  
Datapro Computer Systems Co., Ltd. (DCS)

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DCS is the Thai leading provider of  
**Total Enterprise IT Solutions and Services**  
to local and international enterprises

- Founded in 1986
- Provides Total Enterprise IT Products and Services :
  - IT Systems and Infrastructure
  - Managed Service and IT Outsourcing
  - Disaster Recovery & Business Continuity Services
  - Various Services base on World Class Datacenter
  - Multimedia Solutions
  - Digital Content Management and Broadcasting Services
  - Cloud Applications
- 29<sup>th</sup> years of experience and knowledge in Enterprise IT Environment
- Provides full scale after sales support, services and maintenance for represented products
- Operates out of 6 major business divisions with more than 400 well trained professionals
- Supporting more than 1,000 customers in various industry segments



## OUR BUSINESS LOCATIONS

- Premier Corporate Park
- Premier Place Bldg. Srinakarin Road, Bangkok
- Bangkok Insurance Bldg, South Sathorn Road, Bangkok
- Chiangmai (Northern Expansion Linkage)
- Myanmar (Asian Linkage)

## On Premise IT Projects

World Class IT Products

## Professional/ After Sales Services

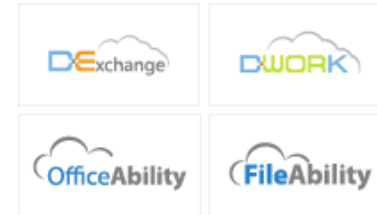
By Professional Certified  
Engineers for various services  
against  
represented products

## World Class DC & Outsourcing

- Disaster Recovery Services
- Managed Service & IT Outsourcing
- Digital Content Management & Broadcasting Services

## Cloud Computing

- Cloud Applications
- Cloud Infrastructure





On premise

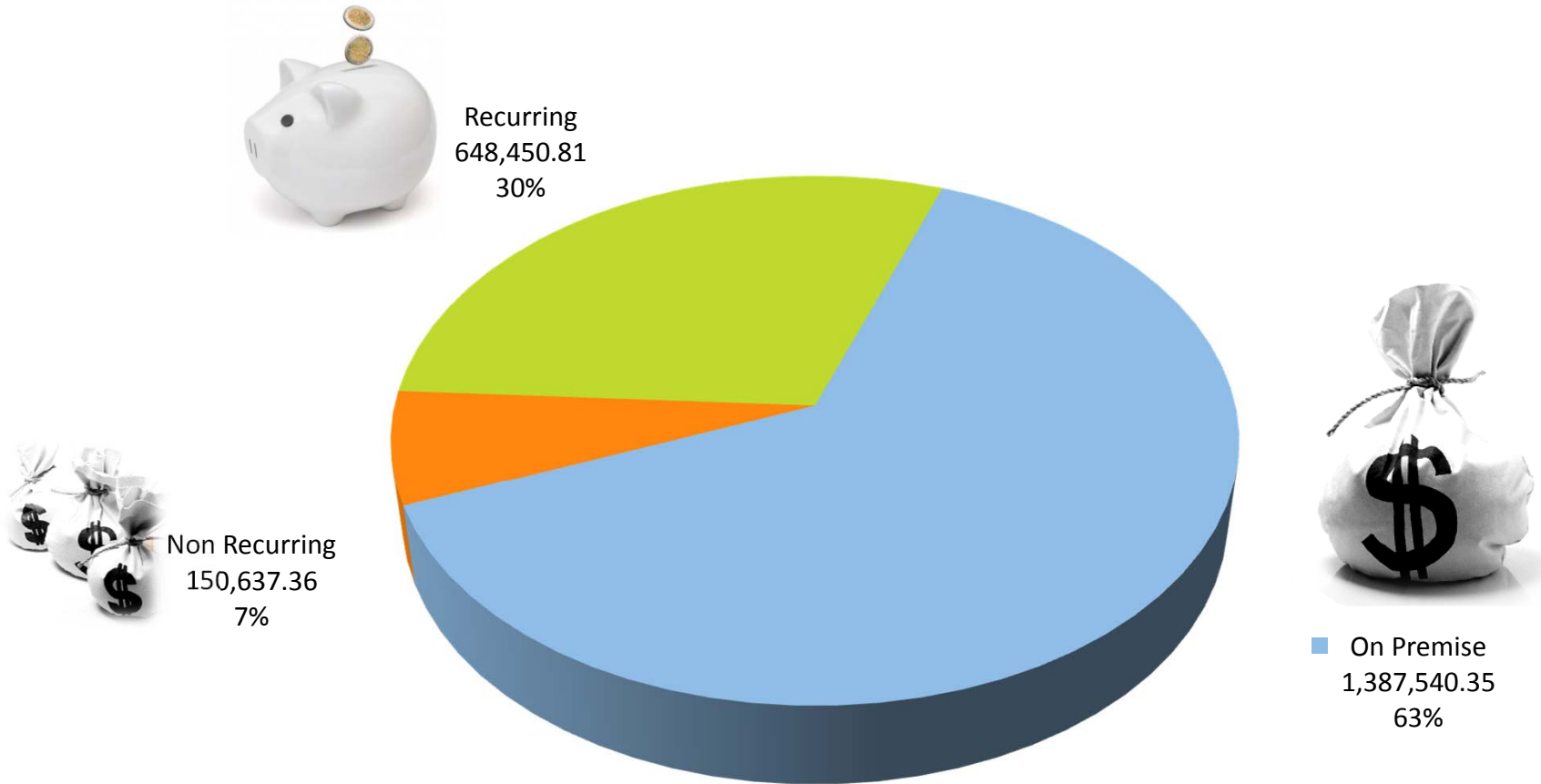


Non-Recurring



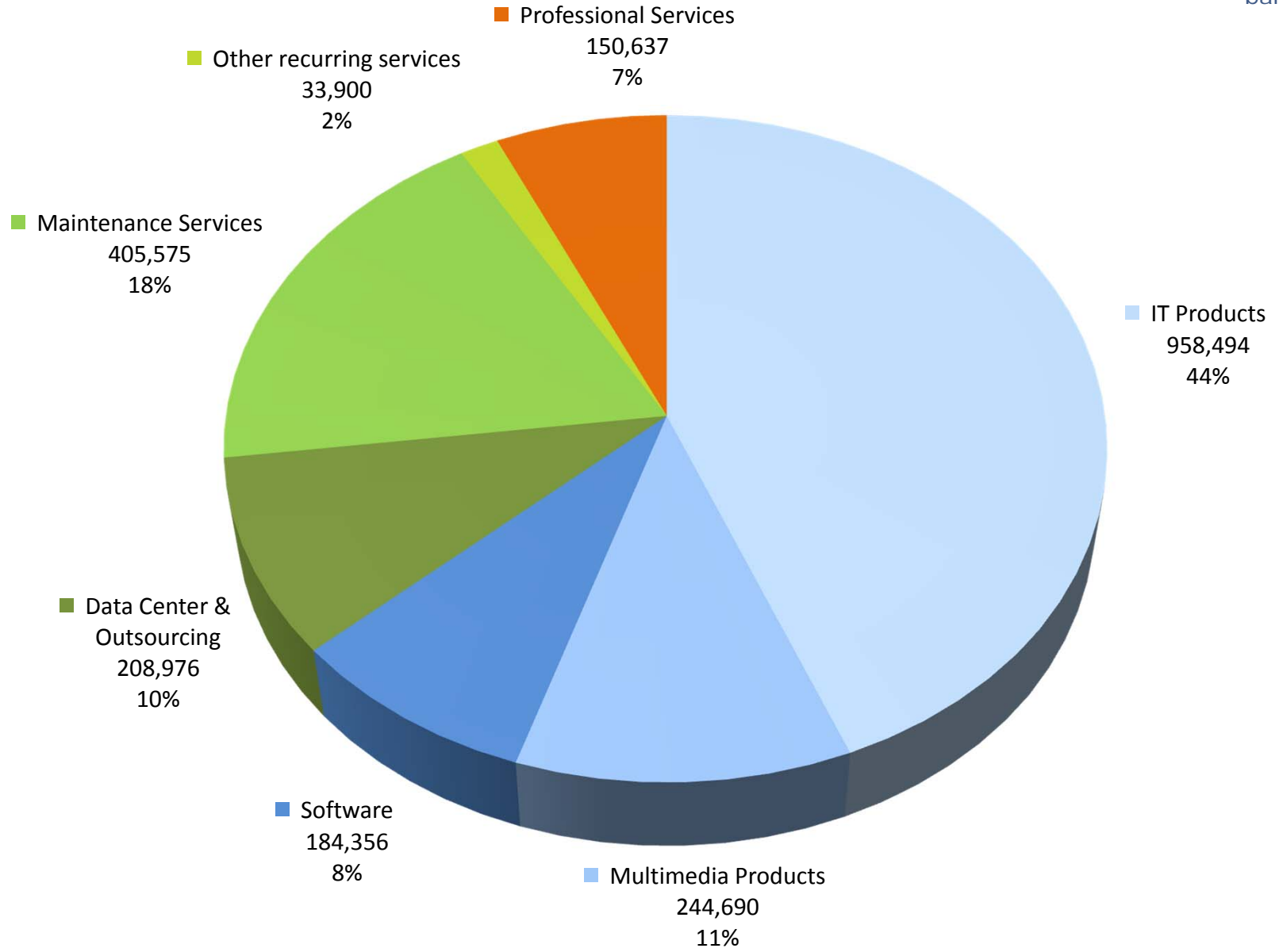
Recurring

baht'000



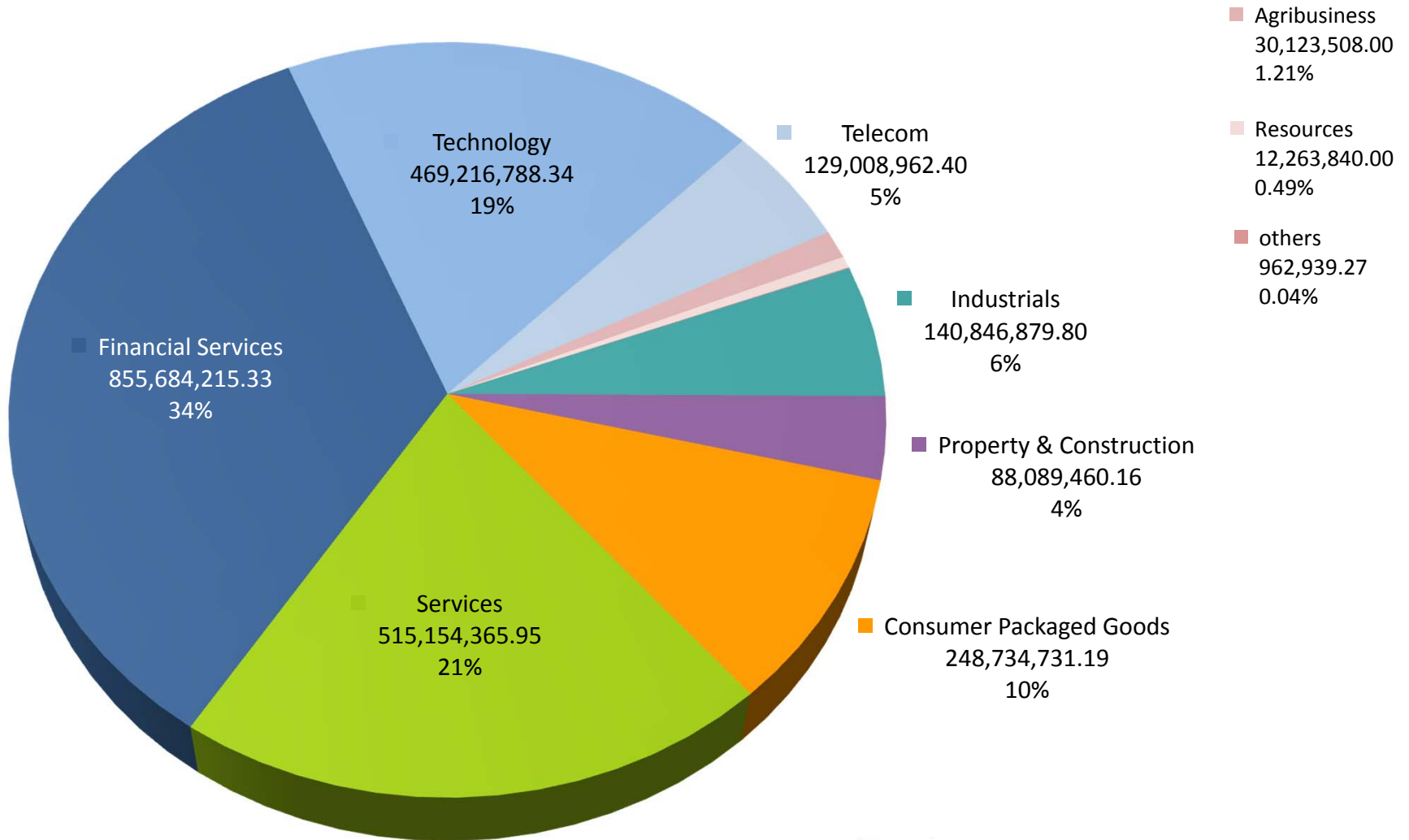
Total sales Y2015= **2,186,628.52**

baht'000





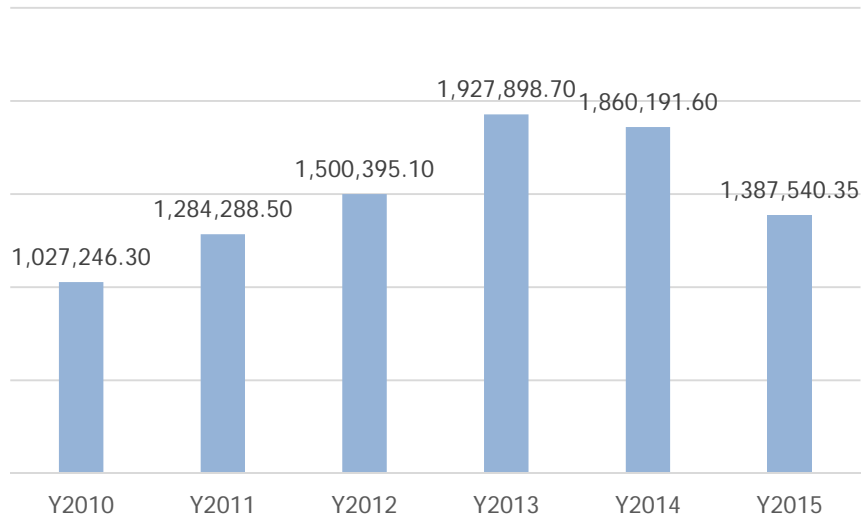
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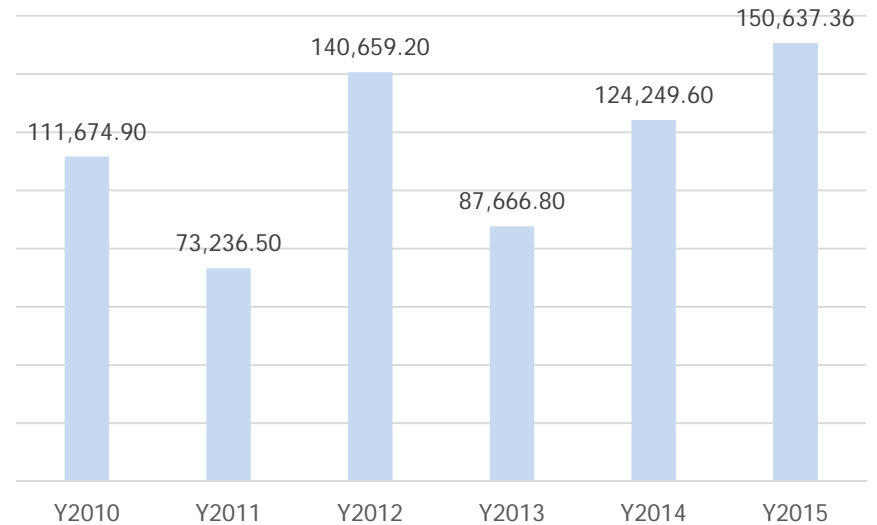
**Total sales Y2015= 2,186,628.52**

## On Premise

**CAGR 6.2%** →



## Non Recurring



- No stock
- 60-70% of total revenue
- 5-year-continuous growth
- Enterprises always seriously need quality IT products with services for their best performance

- Volatile revenue
- Only 3-7% of total revenue

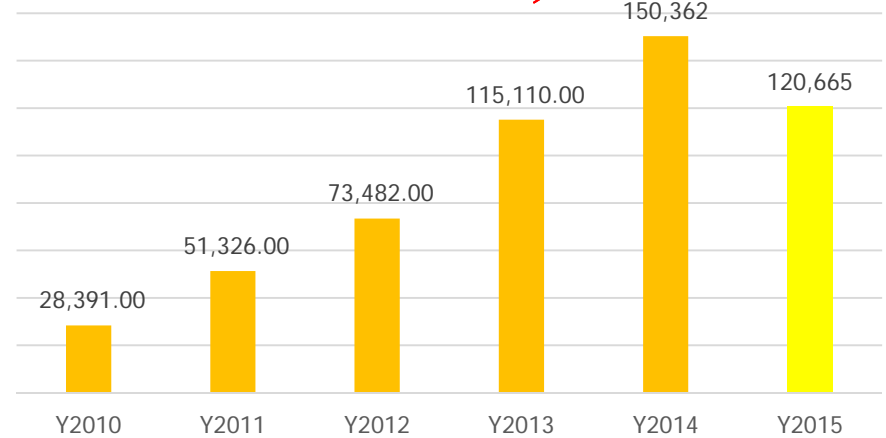
## Recurring

**CAGR 6.2%**



## Net profit

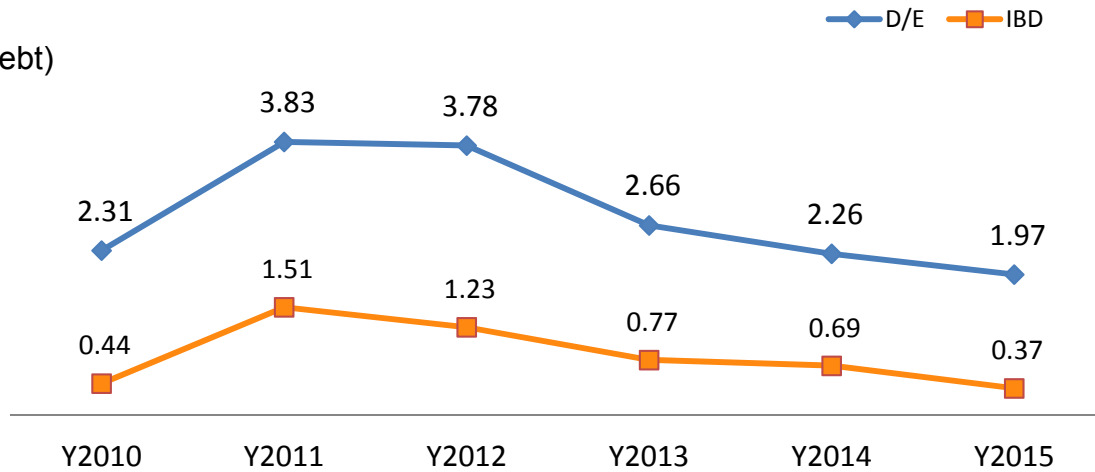
**CAGR 33.6%**



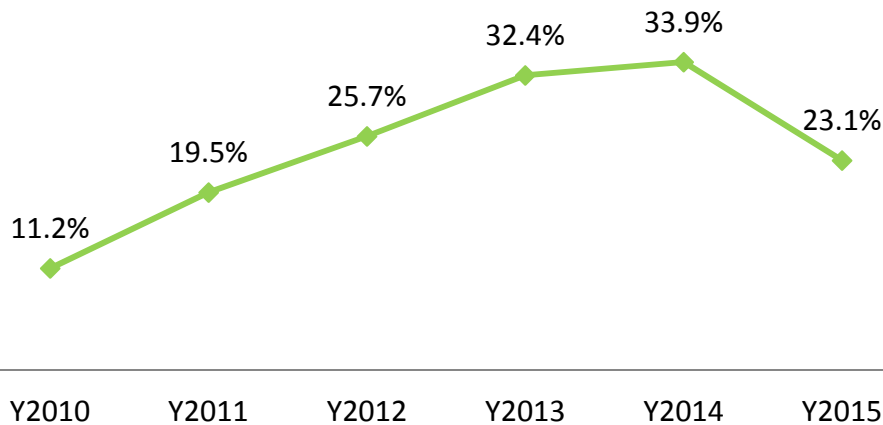
- Company's flagship services
- Premium services with SLA
- 30% of total revenue
- 95% customers continue agreement

- Continuous and dramatic growth

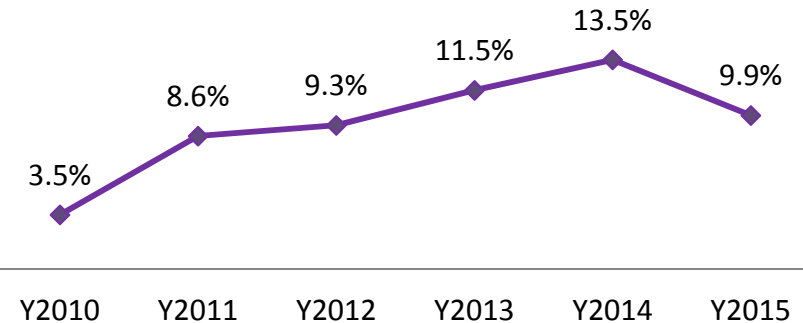
**D/E**  
**IBD** (interest-bearing debt)

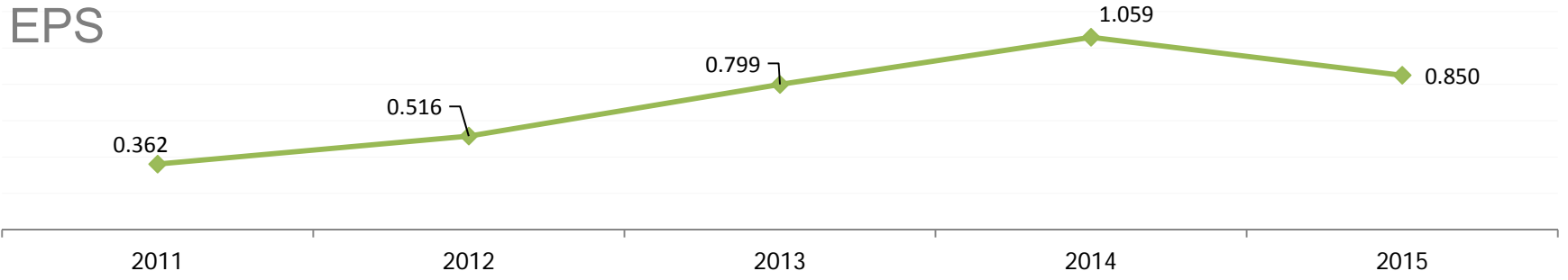
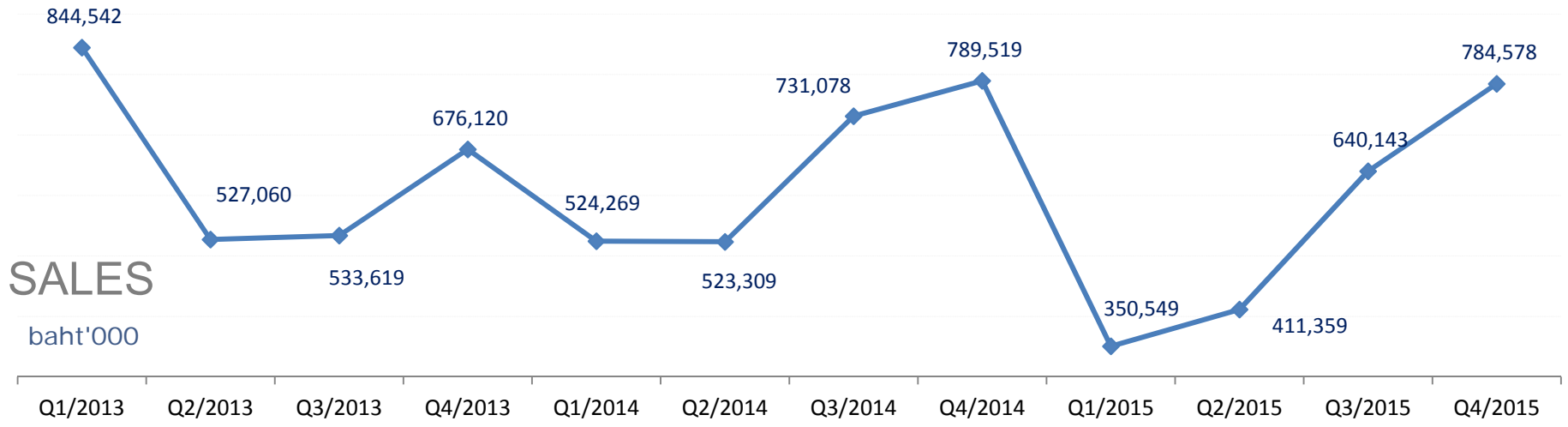


**ROE**



**ROA**







THANK YOU