

NO. AC 034/2017 (PT)

10 August 2017

Subject: Clarification on the difference of the profit (loss) as of 30 June 2017 from the same period of the previous year
To : Director
Listing & Disclosure Department, the Stock Exchange of Thailand

According to the Company and its subsidiaries' business operational results for the three months period ending 30 June 2017, the net profit of the Company and its subsidiaries was Baht 18.8 million, decreasing from the same period of the previous year by Baht 14.8 million. Such result represents the difference of the Company and its subsidiaries' business operational results for this period from the same period of the previous year of more than 20%. The Company would like to clarify the details of significant changes as follows:

1. Revenue from sale and provision of services relating to computer and computer system

The revenue from sale for this period was Baht 309.3 million, decreasing from the same period of the previous year by Baht 95.2 million or 19.1% due to the decrease of revenue from large-scale projects work comparing to the same period of the previous year. The gross profit margin was at 22.2%, increasing from the same period of the previous year by 5.1%.

The revenue from provision of services for this period was Baht 224.2 million, increasing from the same period of the previous year by Baht 5.5 million or 2.5%. The revenue from provision of services was mainly derived from work under maintenance service contracts which was the services work continual from products the Company sold to customers. The gross profit margin was at 37.5%, decreasing from the same period of the previous year due to the Company's increased investment in services work relating to information back-up center.

2. Revenue from rental and service income

The Company had the revenue from rental and service income for this period in the amount of Baht 12.1 million (which included the revenue from lease of office space to the subsidiary in the amount of Baht 7.3 million). The gross profit margin was at 43.8%, increasing from the same period of the previous year by 1.1%.

3. Other revenue

The other revenue for this period was Baht 25.6 million, increasing by Baht 16.4 million, due to the increased subsidy from the manufacturers comparing to the same period of the previous year.

4. Selling expense

The selling expense for this period was Baht 44.8 million, decreasing from the same period of the previous year by Baht 7.1 million or 13.7%, according to the decreased revenue from sale and provision of services. The ratio of the selling expense to the revenue from sales of products and provision of services was 8.3% which equaled to the ratio for the same period of the previous year.

5. Administrative expense

The administrative expense for this period was Baht 106.1 million, increasing from the same period of the previous year by Baht 21.1 million due to the increase of manpower and adjustment of annual wages of Baht 4.5 million. The donation expense was Baht 17.4 million.

6. Financial expense

The financial expense for this period was Baht 4.2 million, increasing from the same period of the previous year by Baht 2.1 million or 94.1% due to the increase in payable interest from short term loans obtained for liquidity enhancement for business operation and investment in inventory for large-scale projects.

7. Income tax

The income tax for this period was Baht 6.7 million, comprising of the computed corporate income tax in the amount of Baht 7.3 million and the deferred tax income in the amount of Baht 0.6 million.

Please be informed accordingly.

Yours faithfully,
-Signed-
Mrs. Pensri Dettingeng
Authorized Person
Premier Technology Public Company Limited