



ប្រឹក្សា បច្ចេកវិទ្យា ឥណទាន (ម.ក.ប.)
PREMIER TECHNOLOGY PUBLIC COMPANY LIMITED

PT 2014 Performance @ SET Opportunity Day

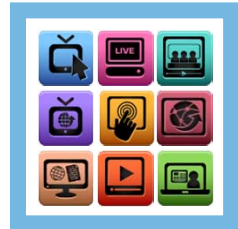
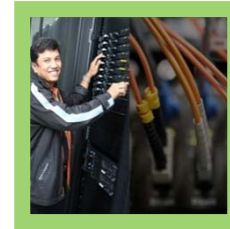
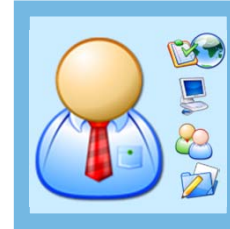
AUGUST 19, 2014

ABOUT PREMIER TECHNOLOGY (PT)

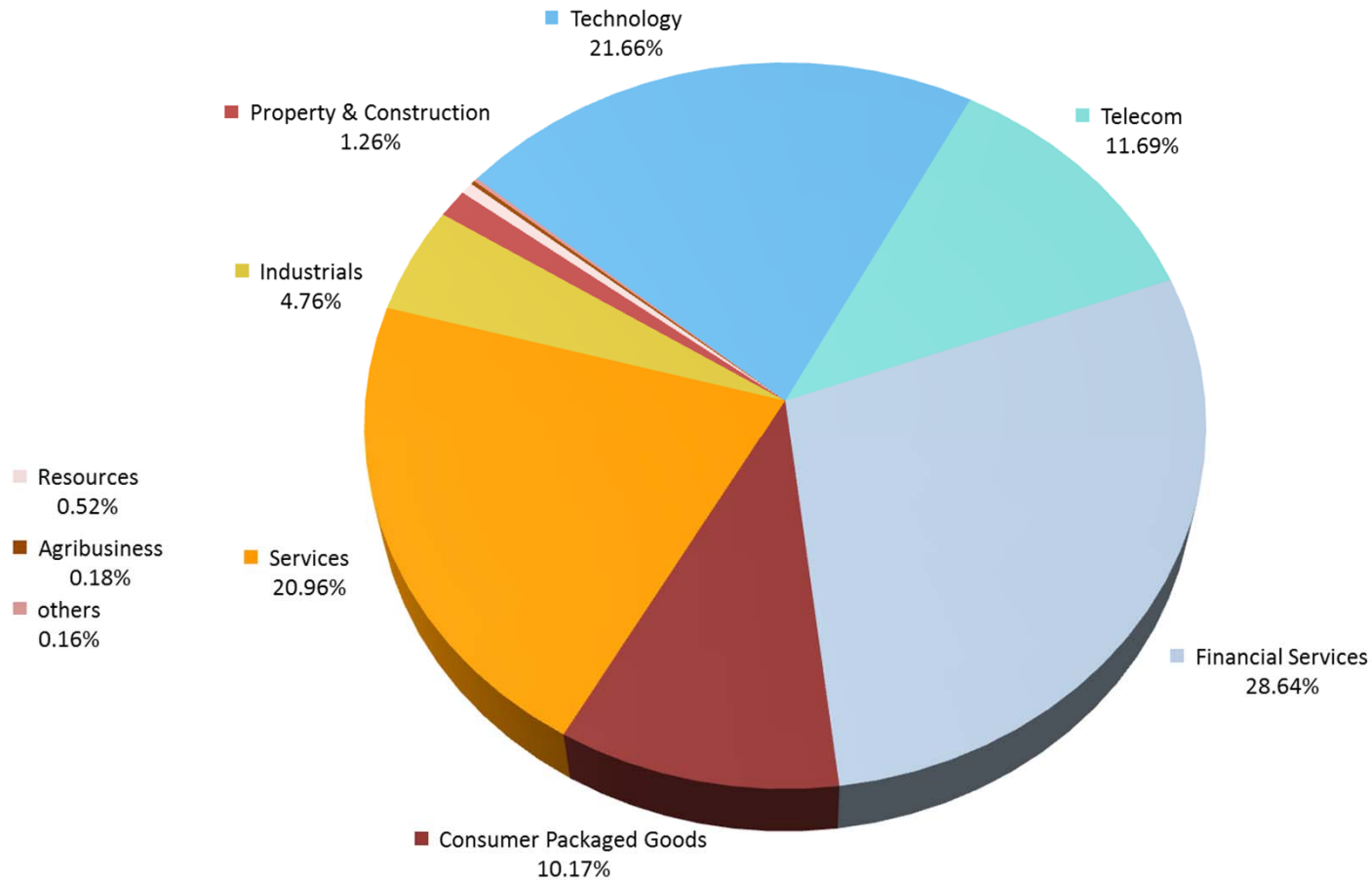
PT invests in the Information Technology Business
through its subsidiary,
Datapro Computer Systems Co., Ltd. (DCS)

DCS is the Thai leading provider of
Total Enterprise IT Solutions and Services
to local and international enterprises

- Founded in 1986
- Provides Total Enterprise IT Products and Services :
 - IT Systems and Infrastructure
 - Managed Service and IT Outsourcing
 - Disaster Recovery & Business Continuity Services
 - Various Services base on World Class Datacenter
 - Multimedia Solutions
 - Digital Content Management and Broadcasting Services
 - Cloud Applications
- 28th years of experience and knowledge in Enterprise IT Environment
- Provides full scale after sales support, services and maintenance for represented products
- Operates out of 6 major business divisions with more than 400 well trained professionals
- Supporting more than 1,000 customers in various industry segments



2014 SALES PORTION BY INDUSTRY



PRODUCTS & SERVICES

Revenue Types



On premise



Non-Recurring



Recurring

On Premise

- Hardware
 - IT Products
 - Multimedia Products
 - Digital Content Products
- Software
 - Application Software
 - Tools & Utilities
 - Database & Operating Systems



Non-recurring

- Application/Technical Support
- Application Development
- Consulting & Implementation Services
- Training Service
- Multimedia product service center



Recurring

- Data Center
 - Disaster Recovery
 - Business Continuity
 - Managed Service
 - Software as a Service
- HW & SW Maintenance
- Others
 - Digital Content Management
 - Equipment Rental



DCS TOTAL SALES 2014 = 1,047.58 MB



On premise
71%



Non-Recurring
3%



Recurring
26%

SALES PORTION 2014

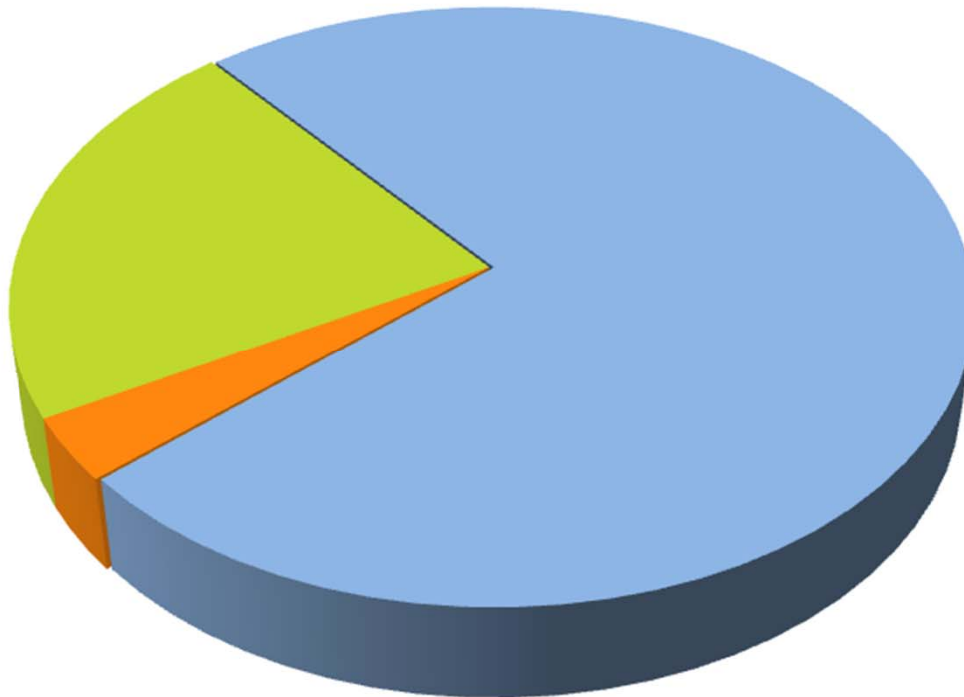
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Recurring
26%
270,160.30

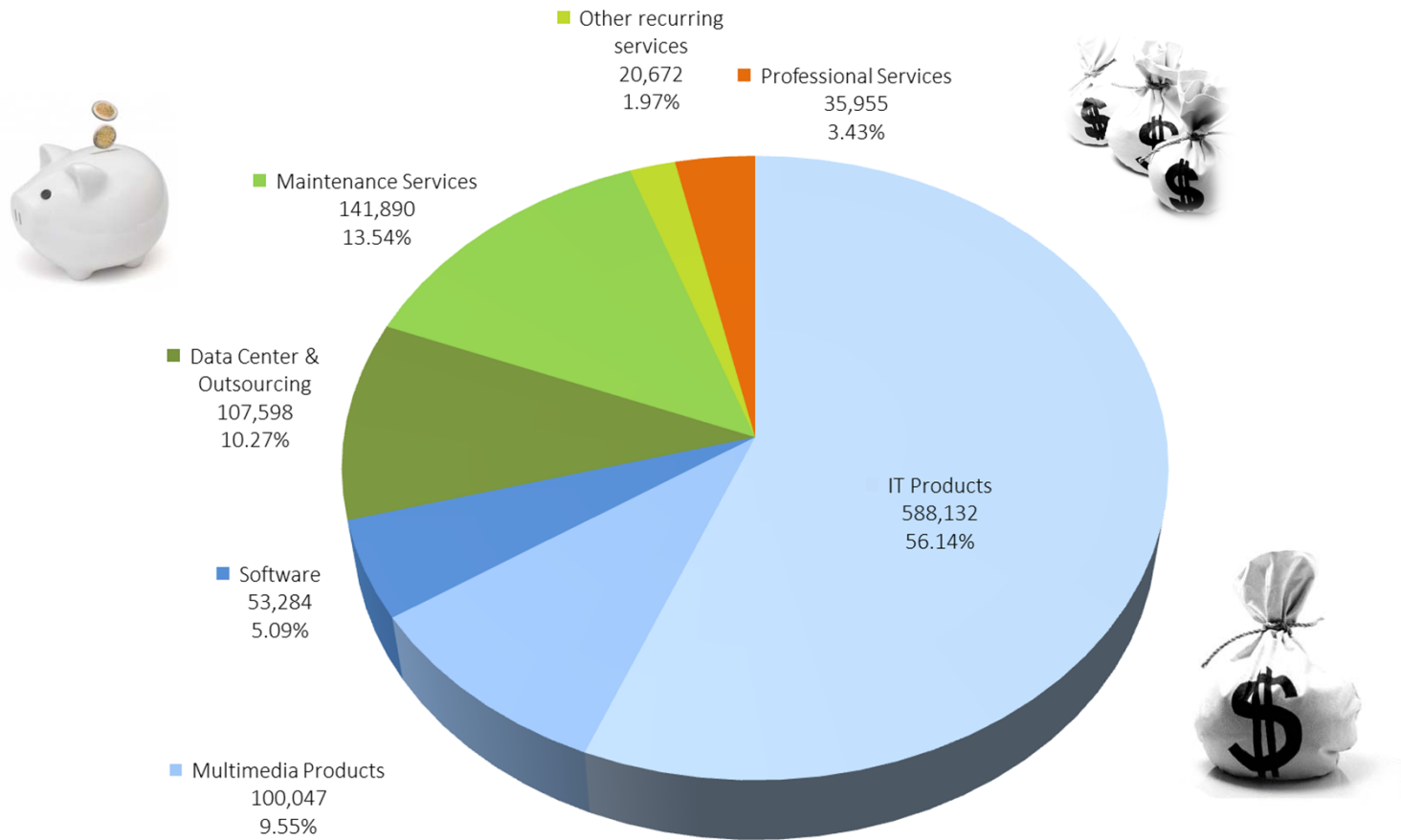


Non-Recurring
3%
35,954.60

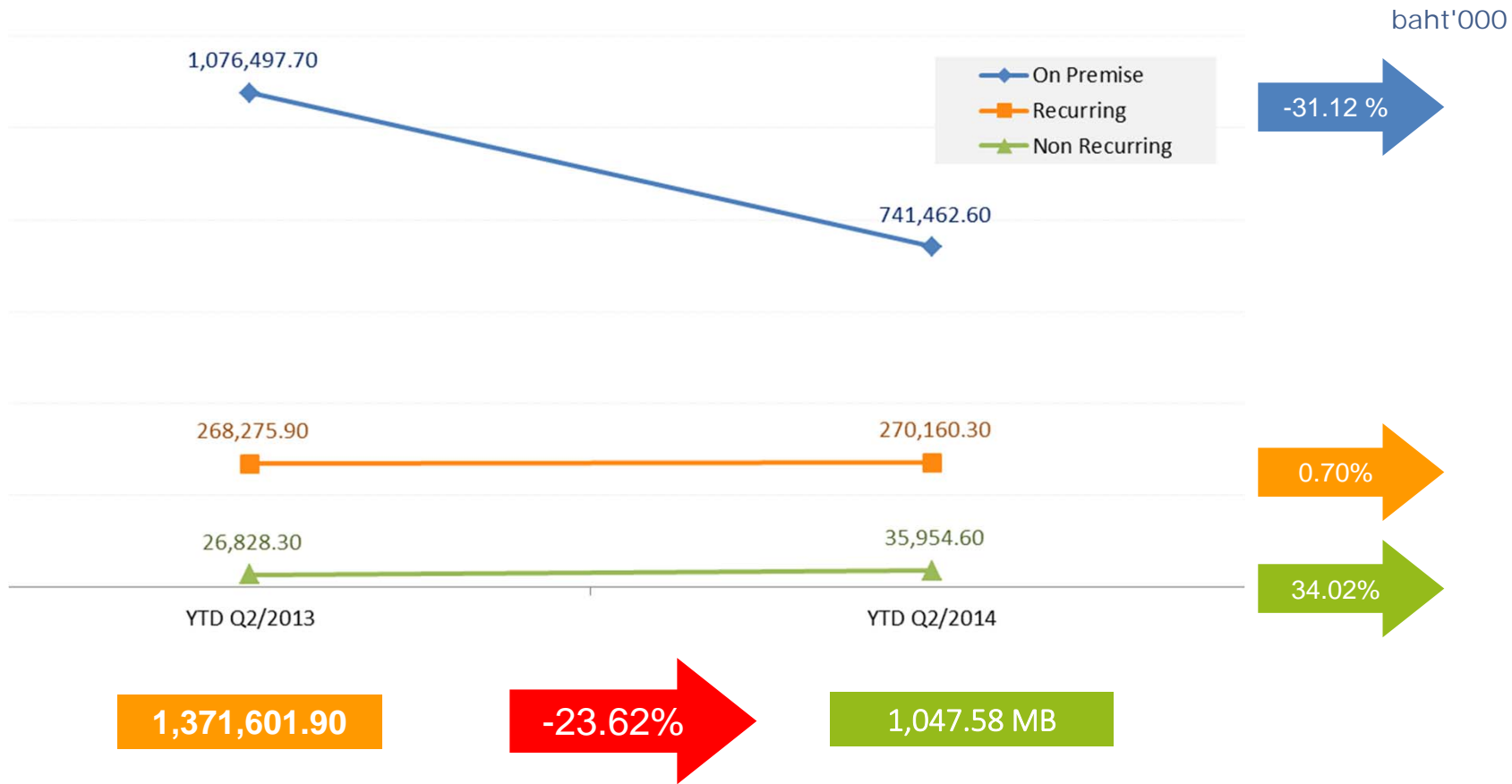


On premise
71%
741,462.60

SALES CONTRIBUTION

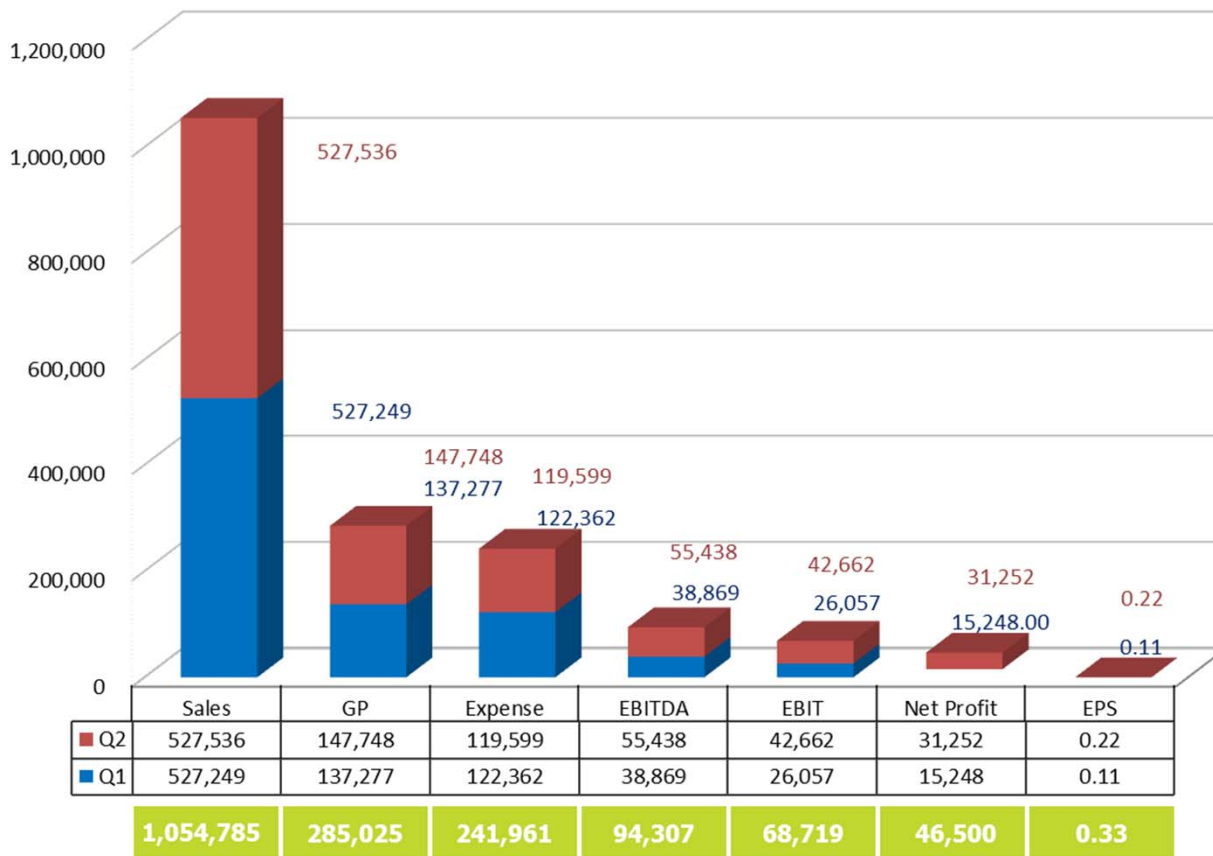


DCS SALES VS LAST YEAR



2014 PERFORMANCE (consolidated)

baht'000





บริษัท พรีเมียร์ เทคโนโลยี จำกัด (มหาชน)
PREMIER TECHNOLOGY PUBLIC COMPANY LIMITED

QUESTIONS & ANSWERS



บริษัท พรีเมียร์ เทคโนโลยี จำกัด (มหาชน)
PREMIER TECHNOLOGY PUBLIC COMPANY LIMITED

THANK YOU

